

Contact Us

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Hi there,

April 2025. What a time to be alive!

The bad news: There is very little indication that USDA programs supporting clean and climate-smart architecture will be renewed during this administration. If you were counting on REAP or other USDA funds to support your solar or energy-efficiency project, watch this space.

The good news: Utilities, by and large, continue to support energy efficiency programs. A lot of the crazy easy money (think Xcel in CO) is over, but for operators with patience, time, and some ingenuity, there is still good money across the country for LED grow lights, HVAC, and dehumidifier projects.

If you have questions about specific programs or want to discuss your project, feel free to call/text Sam at 617-851-1491 or email sam@climateresourcesgroup.com.

In the meantime, happy selling and growing!

New Program News

Federal/tribes: REAP grants are all but dead. Read more in this <u>recent article</u>.

Colorado: Xcel's hort LED rebates is back on, but they are a shadow of their former selves. Xcel now pays \$.50/watt installed, capped at 60% of the total project cost, including labor. Pre-approval is now required, in addition to unprecedented post-installation verification.

Delaware: \$0.20 / kWh up to 60% project cost.

Minnesota: Xcel has learned from the Colorado debacle and has structured its flagship go-to program accordingly. For smaller growers looking to install LED grow lights, Xcel's One-Stop Efficiency Program pays between \$0.80-\$1.00 per Watt of installed (incentives increase with PPE), up to 60% project costs. Read our latest blog for more information.

Same ol' free money

Arizona: Incentives for APS, SRP, and TEP are around \$0.07 / kWh saved, up to 50% of project costs.

California: PG&E's new program, the Agriculture Energy Savings Action Plan (AESAP), offers retroactive LED rebates at \$79 per fixture with ≥2.86 PPE.

Connecticut: Participating CT utilities pay \$0.40 / kWh, up to 95% of incremental costs. Eversource's new payout schedule is 65% due upon installation and 35% after energy monitoring for two grow cycles. Eversource also requires a 50% upfront copay for their mandatory design review services.

Illinois: Decent incentives: State energy codes limit adult-use cannabis grow light projects. Ameren offers \$0.05 - \$0.30/PPF installed. Otherwise, the custom program pays \$0.16 / kWh, up to 80% of incremental cost.

Indiana: Duke Energy territory offers \$0.075 per kWh +\$170 per summer peak kW, up to 75% of the project cost.

lowa: Ok. \$0.09 / kWh up to 50% of total project cost.

Maine: Solid program. \$0.26-\$0.30 / kWh up to 50% of total project cost.

Maryland: \$0.28 / kWh saved up to 50% of incremental cost. Great state programs for solar and other advanced energy complement traditional utility programs.

Massachusetts: LED incentives for Tier 1 and 2 facilities are holding steady. NEW facilities with natural gas hookups are ineligible for any electric incentives.

Michigan: Good news happening across the state.

- <u>DTE</u> offers incentives for LED under canopy lighting, paying out \$0.22/W installed. A 20% customer bonus is currently active.
- Consumers is holding steady with decent incentives.
- <u>Lansing BWL</u> pays \$0.40 (flower) and \$0.50 (veg) / W reduced. The 100% project cost cap is up to \$100,000. Dehu incentives are also powerful.

Mississippi: Entergy (serving W. MS) offers \$0.25 per kWh saved annually, up to 75% of project cost.

Missouri: \$0.48 / Watt reduced, up to 100% of the incremental costs.

Nevada: NV Energy pays \$0.05 / kWh saved, up to 50% project costs.

New Hampshire: \$0.40/kWh saved, up to 35% of the project cost, or the amount required to buy the project down to a one-year payback.

New Jersey: The NJ Clean Energy Program's current indoor horticultural incentive structure will last through June 2025.

New Mexico: The major utilities offer \$0.60 per watt reduced, up to 100% of the incremental cost.

New York: All New York State utilities will end LED rebates after 2025. ConEd has already closed their LED program.

Oregon: Pacific Power has temporarily closed horticultural lighting incentives in its territory. Portland General Electric customers get these terms:

- * \$0.15 / kWh saved in Year 1 (a reduction by 25% from historical levels)
- * Per-fixture cap of \$350 (dropped from \$500)
- * Total incentive capped at 50% off the project cost (+ labor for retrofits)
- * Wattage used in calculations must be at full-rated output
- * Under-canopy lighting is not eligible at this time.

Ohio: FirstEnergy Ohio suspended its program, leaving none available in the Buckeye State.

Oklahoma: Oklahoma City metro's OGE and Tulsa's PSO offer between 9-10 cents / kWh saved up to 70-75% of the incremental project costs.

Ontario: Prescriptive greenhouse lighting incentives worth \$150-\$200 per fixture.

Pennsylvania: Decent incentives: \$0.05 - 0.10 / kWh. up to 100% of equipment cost.

Quebec: HydroQuebec's indoor agriculture program accept applications for past installs of eligible grow light equipment, as long as that equipment was on the DLC QPL upon installation.

Rhode Island: Great incentives, though currently complicated by awful baseline energy study. \$0.35 / kWh. up to 100% of incremental cost.

Virginia: Flat \$1.50 per square foot of lit grow space.

Washington: Avista customers receive \$0.26 / kWh saved, paying up to 70% of project costs. Labor costs are included for retrofits.

Don't hesitate to reach out anytime to discuss a project - or <u>submit your project</u> <u>info here for a quote!</u>

Sustainably yours, Sam Milton



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