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Hi there,

Welcome to March 2025. Even the boring - yet wonderful! - world of energy efficiency programs is keeping us on our toes.

The biggest development is that California's newest program finally gives indoor growers (easy?) access to LED grow light rebates. Lansing (MI) Board of Water and Light is heaping money on growers in their territory, while Connecticut's program becomes even less user-friendly.

Sadly, non-cannabis indoor hort businesses relying on USDA REAP dollars to improve their energy efficiency or install solar PV aren't going to get much help from the feds for the foreseeable future.

Feel free to call/text Sam at 617-851-1491 or email sam@climateresourcesgroup.com if you have questions about specific programs or want to discuss your project.

One housekeeping note: We recently made some changes to our CRM database, so if this email surprises you and is unwelcome in your inbox, please feel free to unsubscribe at the bottom of this email or just let me know.

In the meantime, happy selling and growing!

New Program News

Federal/tribes: USDA has ceased payment of several promised REAP grants. The program's future status is uncertain.

California: PG&E's new program, the Agriculture Energy Savings Action Plan (AESAP), offers retroactive LED rebates at \$79 per fixture with \geq 2.86 PPE.

Colorado: Xcel has resumed making payments on projects completed and verified in 2024. The Grow Lighting Efficiency program has reached capacity and is paused until further notice. HVAC-D incentives are still available.

Michigan's Lansing BWL lighting incentive keeps getting better. They pay \$0.40 (flower) and \$0.50 (veg) / W reduced. The 100% project cost cap is up to \$100,000. Dehu incentives are also powerful.

Same ol' free money

Arizona: Incentives for APS, SRP, and TEP are around \$0.07 / kWh saved, up to 50% of project costs.

Connecticut: Participating CT utilities pay \$0.40 / kWh, up to 95% of incremental costs. Eversource's new payout schedule is 65% due upon installation and 35% after energy monitoring for two grow cycles. Eversource also requires a 50% upfront copay for their mandatory design review services.

Illinois: Decent incentives: State energy codes limit adult-use cannabis grow light projects. Ameren offers \$0.05 - \$0.30/PPF installed. Otherwise, the custom program pays \$0.16 / kWh, up to 80% of incremental cost.

Indiana: Duke Energy territory offers \$0.075 per kWh +\$170 per summer peak kW, up to 75% of the project cost.

lowa: Ok. \$0.09 / kWh up to 50% of total project cost.

Maine: Solid program. \$0.26-\$0.30 / kWh up to 50% of total project cost.

Maryland: \$0.28 / kWh saved up to 50% of incremental cost. Great state programs for solar and other advanced energy complement traditional utility programs.

Massachusetts: LED incentives for Tier 1 and 2 facilities are holding steady. NEW facilities with natural gas hookups are ineligible for any electric incentives.

Michigan: Good news happening across the state.

- <u>DTE</u> offers incentives for LED under canopy lighting, paying out \$0.22/W installed. A 20% customer bonus is currently active.
- <u>Consumers</u> is holding steady with decent incentives.

Minnesota: Xcel pays between \$0.80-\$1.00 per Watt of installed for indoor hort LEDs (incentive increases with PPE), up to 60% project costs. Eligible facilities must be in an existing structure with less than 8,000 sq. ft. in flowering and veg canopy combined.

Mississippi: Entergy (serving W. MS) offers \$0.25 per kWh saved annually, up to 75% of project cost.

Missouri: \$0.48 / Watt reduced, up to 100% of the incremental costs.

Nevada: NV Energy pays \$0.05 / kWh saved, up to 50% project costs.

New Hampshire: \$0.40/kWh saved, up to 35% of the project cost, or the amount required to buy the project down to a one-year payback.

New Jersey: The NJ Clean Energy Program's current indoor horticultural incentive structure will last through June 2025.

New Mexico: The major utilities offer \$0.60 per watt reduced, up to 100% of the incremental cost.

New York: All New York State utilities will end LED rebates after 2025. ConEd has already closed their LED program.

Oregon: Pacific Power has temporarily closed horticultural lighting incentives in its territory. Portland General Electric customers get these terms:

- * \$0.15 / kWh saved in Year 1 (a reduction by 25% from historical levels)
- * Per-fixture cap of \$350 (dropped from \$500)
- * Total incentive capped at 50% off the project cost (+ labor for retrofits)
- * Wattage used in calculations must be at full-rated output
- * Under-canopy lighting is not eligible at this time.

Ohio: FirstEnergy Ohio suspended its program, leaving none available in the Buckeye State.

Oklahoma: Oklahoma City metro's OGE and Tulsa's PSO offer between 9-10 cents / kWh saved up to 70-75% of the incremental project costs.

Ontario: Prescriptive greenhouse lighting incentives worth \$150-\$200 per fixture.

Pennsylvania: Decent incentives: \$0.05 - 0.10 / kWh. up to 100% of equipment cost.

Quebec: HydroQuebec's indoor agriculture program accept applications for past installs of eligible grow light equipment, as long as that equipment was on the DLC QPL upon installation.

Rhode Island: Great incentives, though currently complicated by awful baseline energy study. \$0.35 / kWh. up to 100% of incremental cost.

Virginia: Flat \$1.50 per square foot of lit grow space.

Washington: Avista customers receive \$0.26 / kWh saved, paying up to 70% of project costs. Labor costs are included for retrofits.

Don't hesitate to reach out anytime to discuss a project - or <u>submit your project</u> <u>info here for a quote</u>!

Sustainably yours, Sam Milton



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